

Lehrstuhl für Unternehmensführung Prof. Dr. Sebastian Junge

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## **Change Management**

Course program –

This course focuses on one of the most important management tasks: To achieve change in organizations. It deals with systematic approaches to influence individuals, teams and the organization as a whole in a desired way – in order to develop a company from its current to a future state. The currently ongoing digital transformation makes this particularly worthwhile. Digitalization drives change and thus represents a great challenge, but also offers tremendous opportunities. The course adopts a management perspective and provides participants with theoretical concepts and practical tools for managing organizational change.

At the end of this course, students should be familiar with the tasks and challenges of managing change in organizations. They should be aware of the role but also the limitations of managers in achieving change and developing organizations.

The course Change Management is an elective course of the Master in Management program, as well as in other Master's programs. The module is worth 5 ECTS and consists of a lecture and case study sessions. The exact dates of the lecture and case study sessions are listed below.

The assessment will be based on a 60-minute written exam, constituting 100% of the module grading.

Please be aware that the case session group 1 on Monday will only take place dependent on the overall number of participants in the course Change Management. Otherwise, only the session of group 2 will take place on Tuesday, as listed below. It will be announced in the second lecture.



Session 1: Lecture

April 23, 11.30-13.00 in LG H6

Content: Introduction to the course

Individuals and groups

Introduction to managing change

Why do we need change?

Individual characteristics

Readings: Greenberg (2013) pp. 66-74

Robbins/Judge (2017) pp. 172-205

**Session 2:** Lecture April 30, 11.30-13.00 *in LG H6* 

Content: Individuals and groups

Individual characteristics and preferences Emotions and emotional intelligence

Readings: Greenberg (2013) pp. 66-74, 99-112

Robbins/Judge (2017) pp. 138-205

Case Session:

(Group 1: May 05, 11.30-13.00) in LG 0.142 (Monday) Group 2: May 06, 11.30-13.00 in LG 0.424 (Tuesday)

Content: Preferences, personality types and their impact at the

workplace

**Session 3:** Lecture May 07, 11.30-13.00 *in LG H6* 

Content: Individuals and groups

Individual characteristics and preferences Emotions and emotional intelligence

Readings: Greenberg (2013) pp. 66-74, 99-112

Robbins/Judge (2017) pp. 138-205

**Session 4:** Lecture May 14, 11.30-13.00 *in LG H6* 

Content: Individuals and groups

Motivation theories and practical implications of

motivation Perception

Readings: Greenberg (2013) pp. 170-200

Robbins/Judge (2017) pp. 206-216, 244-307

**Session 5:** Lecture May 21, 11.30-13.00 *in LG H6* 

Content: Individuals and groups

Decision-making and management biases De-biasing in decision-making processes

Group behavior, group characteristics and processes

Readings: Greenberg (2013) pp. 297-322

Robbins/Judge (2017) pp. 217-238 Kahneman (2011) pp. 109-363

Case Session:

(Group 1: May 26, 11.30-13.00) in LG 0.142 (Monday) Group 2: May 27, 11.30-13.00 in LG 0.424 (Tuesday)

Content: Case study "Management decisions in teams"

Session 6: Lecture

May 28, 11.30-13.00 in LG H6

Content: Leading individuals and groups

Leadership theories

Research on Top Management Teams (TMTs)

Readings: Greenberg (2013) pp. 333-364

Robbins/Judge (2017) pp. 418-448

Case Session:

(Group 1: June 2, 11.30-13.00) in LG 0.142 (Monday)
Group 2: June 3, 11.30-13.00 in LG 0.424 (Tuesday)

Content: Case study on organizational change

Procedure: For the last case session you will have to prepare the

case study by reading the case and answering guiding

questions. Both will be distributed via StudOn.

Session 7: Lecture

June 04, 11.30-13.00 in LG H6

Content: Change management in practice

Session 8: Lecture

June 18, 11.30-13.00 in LG H6

Content: Leading individuals and groups

Leadership theories

Research on Top Management Teams (TMTs)

Readings: Greenberg (2013) pp. 333-364

Robbins/Judge (2017) pp. 418-448

**Session 9:** Lecture June 25, 11.30-13.00 *in LG H6* 

Content: Change management in practice

**Session 10:** Lecture July 02, 11.30-13.00 *in LG H6* 

Content: Organizational change

Transformational leadership in a digitalized "VUCA

World" New Work

Organizational change programs

Readings: Greenberg (2013) pp. 435-463, 340-342

Robbins/Judge (2017) pp. 640-658, 432-433

**Session 11: Guest Lecture** July 09, 11.30-13.00 *in LG H6* 

**Session 12: Q&A Session** July 16, 11.30-13.00 *in LG H6* 

Content: Leadership theories

Leading individuals and teams

Organizational change

Comments on a possible exam

Please be aware: The guest lecture(s) from practice will be **relevant** for the exam.

## **Exam for non-degree seeking students**

July 23, 11.30-12.30 in LG H6

Only for students who take the course on a non-degree basis (e.g., Erasmus students, exchange students)

If you are an Erasmus student please register for this exam via <a href="mailto:eva.doetschel@fau.de">eva.doetschel@fau.de</a> until May 31, otherwise you will not be allowed to take this exam.

## Bibliography/Readings

Greenberg, J. (2013). Managing Behavior in Organizations. 6. Ed., Boston: Pearson.

Kahneman, D. (2011). Thinking, Fast and Slow. New York: Farrar, Straus and Giroux.

Robbins, S., Judge, T. (2017). Organizational Behavior. 17. Ed., Harlow: Pearson.